



# Almond Industry Position Report

October 2003

## 2003-2004 Crop Year

Salable	Forecast Million Lbs.	2003-2004		2002-2003		% Change
		8/1 - 10/31	Kernel Wt.	8/1 - 10/31	Kernel Wt.	
1. Carryin August 1, 2003	162.0		162,044,967 *		80,922,480	100.25%
2. Crop Receipts to Date	1,000.0		735,072,211		770,751,349	-4.63%
3. [4% Loss Exempt]	40.0		( 29,402,888 )		( 30,830,053 )	
4. New Crop Marketable (2-3)	960.0		705,669,323		739,921,296	-4.63%
5. [Reserve]	n/a		0		0	
6. Total Supply (1+4-5)	1,122.0		867,714,290		820,843,776	5.71%
<b>Shipments by Handlers</b>						
7. Domestic	285.0		83,856,810		79,010,335	6.13%
8. Export	665.0		226,548,617		214,970,595	5.39%
9. Total Shipments	950.0		310,405,427		293,980,930	5.59%
10. Forecasted Carryout	172.0					
11. Computed Inventory (6-9)			557,308,863		526,862,846	5.78%
<b>Commitments (sold, not delivered)**</b>						
12. Domestic			134,151,603		117,689,467	13.99%
13. Export			178,309,500		156,004,576	14.30%
14. Total Committed Shipments			312,461,103		273,694,043	
15. Uncommitted Inventory (11-14)			244,847,760		253,168,803	-3.29%

\* Subject to verification through handler audits

\*\*74% of handlers reported commitments, representing 92% of 02/03 Crop

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

		2003-2004 Crop Year		2002-2003 Crop Year			
		10/1 - 10/31	8/1 - 10/31	10/1 - 10/31	8/1 - 10/31		
<b>DOMESTIC</b>	Shelled	24,553,208	61,329,104	28,587,244	65,482,346		
	Manufactured	11,469,834	30,115,233	9,109,853	22,671,541		
	Products	267,244	812,641	272,258	756,131		
	Inshell	1,859,918	2,511,594	2,136,340	2,792,599		
	(Interhandler Transfers)	( 3,063,480 )	( 4,830,754 )	( 3,134,613 )	( 6,166,037 )		
	(Industry Purchases)	( 2,699,508 )	( 6,081,008 )	( 4,199,789 )	( 6,526,245 )		
	<b>TOTAL:</b>	<u>32,387,216</u>	<u>83,856,810</u>	27%	<u>32,771,293</u>	<u>79,010,335</u>	27%
<b>EXPORT</b>	Shelled	88,781,862	167,545,454	75,068,893	164,416,991		
	Manufactured	12,377,986	31,380,912	10,615,586	26,428,028		
	Inshell	11,360,886	27,622,251	9,226,876	24,125,576		
	<b>TOTAL:</b>	<u>112,520,734</u>	<u>226,548,617</u>	73%	<u>94,911,355</u>	<u>214,970,595</u>	73%
<b>NET SHIPMENTS</b>		<u>144,907,950</u>	<u>310,405,427</u>	100%	<u>127,682,648</u>	<u>293,980,930</u>	100%
<b>EXEMPT/INEDIBLE SHIPMENTS</b>		<u>719,579</u>	<u>2,264,847</u>		<u>1,189,496</u>	<u>3,883,211</u>	

**EXPORT DELIVERIES BY DESTINATION**

(Kernel Weight)

		Crop Year 2003-2004 08/01/03 through 10/31/03				Crop Year 2002-2003 08/01/02 through 10/31/02				
	Country	Shelled	Inshell	%	Country	Shelled	Inshell	%		
<b>North America</b> 5.21%	Canada	7,903,100	325,934	3.63%	Canada	9,100,057	128,923	4.29%		
	Mexico	3,567,720	0	1.57%	Mexico	3,204,744	0	1.49%		
	<b>Total</b>	<b>11,470,820</b>	<b>325,934</b>		<b>Total</b>	<b>12,304,801</b>	<b>128,923</b>			
<b>Central America</b> 0.04%	Costa Rica	***	0	0.00%	Costa Rica	60,950	0	0.03%		
	Guatemala	4,600	2,915	0.00%	Guatemala	***	***	0.00%		
	Others	72,516	0	0.03%	Others	36,000	420	0.02%		
	<b>Total</b>	<b>77,116</b>	<b>2,915</b>		<b>Total</b>	<b>96,950</b>	<b>420</b>			
<b>Caribbean</b> 0.00%	Others	***	0	0.00%	Others	3,581	10,150	0.01%		
	<b>Total</b>	<b>0</b>	<b>0</b>		<b>Total</b>	<b>3,581</b>	<b>10,150</b>			
<b>South America</b> 0.40%	Brazil	149,000	72,669		Brazil	37,800	43,010	0.04%		
	Chile	376,250	0	0.17%	Chile	289,185	0	0.13%		
	Colombia	***	0		Colombia	***	0	0.00%		
	Ecuador	***	0		Ecuador	***	0	0.00%		
	Venezuela	208,750	0		Venezuela	284,190	0	0.13%		
	Others	69,045	39,025		Others	61,787	0	0.03%		
	<b>Total</b>	<b>803,045</b>	<b>111,694</b>		<b>Total</b>	<b>672,962</b>	<b>43,010</b>			
<b>Western Europe</b> 58.89%	Austria	***	0	0.00%	Austria	472,660	0	0.22%		
	Belgium	6,460,850	0	2.85%	Belgium	8,246,840	0	3.84%		
	Denmark	3,928,226	0	1.73%	Denmark	3,258,440	0	1.52%		
	Finland	***	0	0.00%	Finland	363,050	0	0.17%		
	France	11,211,257	58,683	4.97%	France	10,429,314	40,691	4.87%		
	Germany	28,333,053	46,200	12.53%	Germany	33,200,242	58,700	15.47%		
	Greece	5,418,248	354,241	2.55%	Greece	3,287,050	66,116	1.56%		
	Italy	15,220,439	496,263	6.94%	Italy	11,237,834	732,801	5.57%		
	Netherlands	8,077,116	0	3.57%	Netherlands	9,441,309	144	4.39%		
	Norway	2,893,877	0	1.28%	Norway	2,577,125	0	1.20%		
	Portugal	195,000	0	0.09%	Portugal	***	0	0.00%		
	Spain	40,815,986	15,750	18.02%	Spain	35,351,475	0	16.44%		
	Sweden	1,519,575	0	0.67%	Sweden	2,232,150	0	1.04%		
	Switzerland	1,260,523	0	0.56%	Switzerland	799,150	0	0.37%		
	United Kingdom	6,743,857	0	2.98%	United Kingdom	5,787,440	0	2.69%		
Others	354,478	0	0.16%	Others	86,048	0	0.04%			
	<b>Total</b>	<b>132,432,485</b>	<b>971,137</b>		<b>Total</b>	<b>126,770,127</b>	<b>898,452</b>			
<b>Eastern Europe</b> 4.21%	Bulgaria	244,000	0	0.11%	Bulgaria	269,350	187	0.13%		
	Czech Republic	2,786,566	0	1.23%	Czech Republic	2,513,075	0	1.17%		
	Hungary	322,485	0	0.00%	Hungary	0	0	0.00%		
	Latvia	962,900	0	0.43%	Latvia	328,000	0	0.00%		
	Lithuania	120,000	0	0.05%	Lithuania	304,000	0	0.14%		
	Poland	637,101	0	0.28%	Poland	373,458	0	0.17%		
	Russia	4,319,350	3,850	1.91%	Russia	2,653,850	32,184	1.25%		
	Others	147,000	0	0.06%	Others	212,000	0	0.10%		
	<b>Total</b>	<b>9,539,402</b>	<b>3,850</b>		<b>Total</b>	<b>6,653,733</b>	<b>32,371</b>			
<b>Middle East</b> 5.86%	Bahrain	***	0	0.00%	Bahrain	***	0	0.00%		
	Cyprus	***	0	0.00%	Cyprus	398,044	17,633	0.19%		
	Israel	1,525,775	195,885	0.76%	Israel	1,409,975	297,460	0.79%		
	Jordan	953,750	80,083	0.46%	Jordan	1,022,025	232,376	0.58%		
	Kuwait	336,673	0	0.15%	Kuwait	132,125	0	0.06%		
	Lebanon	1,232,600	0	0.54%	Lebanon	812,225	35,733	0.39%		
	Saudi Arabia	1,907,350	171,270	0.92%	Saudi Arabia	2,435,150	142,354	1.20%		
	Turkey	542,370	0	0.24%	Turkey	408,050	30,800	0.20%		
	United Arab Emirates	5,537,400	590,046	2.70%	United Arab Emirates	7,417,400	1,161,355	3.99%		
	Others	206,370	6,601	0.09%	Others	158,875	50,234	0.10%		
	<b>Total</b>	<b>12,242,288</b>	<b>1,043,885</b>		<b>Total</b>	<b>14,193,869</b>	<b>1,967,945</b>			
<b>Asia</b> 23.71%	China	6,757,585	3,059,073	4.33%	China	3,619,438	3,278,613	3.21%		
	India	683,992	21,903,144	9.97%	India	942,887	17,625,430	8.64%		
	Indonesia	154,900	0	0.07%	Indonesia	159,200	0	0.07%		
	Japan	13,627,705	64,591	6.04%	Japan	13,713,764	34,235	6.40%		
	Malaysia	1,261,600	0	0.56%	Malaysia	1,230,500	0	0.57%		
	Philippines	***	0	0.00%	Philippines	12,150	0	0.01%		
	Singapore	720,700	0	0.32%	Singapore	701,550	0	0.33%		
	South Korea	3,596,350	0	1.59%	South Korea	4,271,150	0	1.99%		
	Taiwan	1,186,221	128,085	0.58%	Taiwan	642,599	64,809	0.33%		
	Thailand	406,825	68	0.18%	Thailand	212,250	0	0.10%		
	Others	154,450	0	0.07%	Others	79,992	40,868	0.06%		
	<b>Total</b>	<b>28,550,328</b>	<b>25,154,961</b>		<b>Total</b>	<b>25,585,480</b>	<b>21,043,955</b>			
<b>New Zealand</b> 0.23%	New Zealand	<b>Total</b>	<b>531,650</b>	<b>0</b>	0.23%	New Zealand	<b>Total</b>	<b>500,275</b>	<b>0</b>	0.23%
<b>Australia</b> 0.94%	Australia	<b>Total</b>	<b>2,120,500</b>	<b>7,875</b>	0.94%	Australia	<b>Total</b>	<b>1,507,956</b>	<b>0</b>	0.70%
<b>Africa</b> 0.48%	Algeria	131,200	0	0.06%	Algeria	494,700	0	0.23%		
	Kenya	***	0	0.00%	Kenya	0	0	0.00%		
	Canary Islands	115,750	0	0.05%	Canary Islands	***	0	0.00%		
	Egypt	244,400	0	0.11%	Egypt	1,477,250	0	0.69%		
	South Africa	496,918	0	0.22%	South Africa	466,835	350	0.22%		
	Others	102,786	0	0.05%	Others	116,500	0	0.05%		
	<b>Total</b>	<b>1,091,054</b>	<b>0</b>		<b>Total</b>	<b>2,555,285</b>	<b>350</b>			
<b>Others</b> 0.03%	Others	<b>Total</b>	<b>67,678</b>	<b>0</b>	0.03%	Others	<b>Total</b>	<b>0</b>	<b>0</b>	0.00%
<b>100.00%</b>	<b>TOTAL DELIVERIES</b>	<b>198,926,366</b>	<b>27,622,251</b>	<b>100.00%</b>	<b>TOTAL DELIVERIES</b>	<b>190,845,019</b>	<b>24,125,576</b>	<b>100.00%</b>		

\*\*\*In Others (Named Countries Received Almonds From Three or More Handlers)

**Almond Board of California**  
**Quality Control Report**  
**Industry Summary**  
**August 1, 2003 - October 31, 2003**

Variety Name	From ABC Form 1	From USDA Inspection Certificates		% of Total Receipts	% Rejects
	Total Receipts	Total Receipts	Total Inedibles		
Aldrich	9,696,689	7,590,562	104,376	1.32%	1.38%
Avalon	436,992	408,508	7,464	0.06%	1.83%
Butte	86,560,833	68,931,726	724,091	11.78%	1.05%
Butte/Padre	25,171,644	22,000,449	154,518	3.42%	0.70%
Carmel	116,840,609	85,109,567	1,321,002	15.90%	1.55%
Carrion	572,693	327,456	7,207	0.08%	2.20%
Fritz	21,799,151	16,473,077	430,272	2.97%	2.61%
Harvey	591,920	520,778	33,901	0.08%	6.51%
Hashem	516,163	423,301	15,368	0.07%	3.63%
Le Grand	189,695	177,263	7,946	0.03%	4.48%
Livingston	2,871,838	2,238,337	74,973	0.39%	3.35%
Marchini	44,941	44,941	1,237	0.01%	2.75%
Merced	609,554	322,398	9,371	0.08%	2.91%
Mission	18,383,127	11,426,288	75,815	2.50%	0.66%
Mixed	15,988,770	15,103,466	535,262	2.18%	3.54%
Mono	1,087,970	887,277	19,855	0.15%	2.24%
Monterey	41,433,466	33,375,307	776,897	5.64%	2.33%
Morley	494,772	327,416	2,592	0.07%	0.79%
N43	68,595	68,046	1,612	0.01%	0.00%
Neplus	4,538,789	3,477,792	93,189	0.62%	2.68%
Nonpareil	295,941,189	268,987,232	7,248,348	40.26%	2.69%
Norman	141,665	135,127	3,219	0.02%	2.38%
Padre	28,498,656	26,607,732	144,476	3.88%	0.54%
Peerless	7,613,558	5,904,742	31,668	1.04%	0.54%
Price	23,714,648	20,020,120	375,809	3.23%	1.88%
Ruby	3,860,931	2,724,464	27,181	0.53%	1.00%
Sauret	307,077	269,675	10,402	0.04%	3.86%
Savana	229,448	133,312	1,739	0.03%	1.30%
Sonora	14,467,097	13,094,319	406,275	1.97%	3.10%
Thompson	1,381,821	1,049,156	40,994	0.19%	3.91%
Tokyo	349,332	352,557	3,996	0.05%	1.13%
Wood Colony	10,298,219	7,932,738	174,087	1.40%	2.19%
Major Varieties Sub Ttl:	734,701,852	616,445,129	12,865,142	99.95%	2.09%
Minor Varieties:	370,359	230,759	3,792	0.05%	1.64%
<b>Grand Ttl. All Varieties</b>	<b>735,072,211</b>	<b>616,675,888</b>	<b>12,868,934</b>	<b>100.00%</b>	<b>2.09%</b>

This report is subject to further verification of handler's receipts and further reconciliation of USDA incoming certificates.