



Almond Industry Position Report

March 1999

1998-99 Crop Year

| Salable | Forecast mil lbs. | 1998-99 | 1997-98 | % Change |
|--------------------------------------------|----------------------|--------------------------|--------------------------|----------|
| | | 8/1 - 3/31 Kernel Wt. | 8/1 - 3/31 Kernel Wt. | |
| 1. Carryin August 1, 1998 | 172.0 | 171,975,850 * | 48,287,428 | 256.15% |
| 2. Crop Receipts To Date | 540.0 | 514,246,858 | 751,938,144 | -31.61% |
| 3. [4% Loss & Exempt] | 21.6 | 20,569,874 | 30,077,526 | |
| 4. New Crop Marketable (2-3) | 518.4 | 493,676,984 | 721,860,618 | |
| 5. [Reserve] | n/a | 0 | 0 | |
| 6. Total Supply (1+4-5) | 690.4 | 665,652,834 | 770,148,046 | -13.57% |
| Shipments by Handlers | | | | |
| 7. Domestic | 170.0 | 117,370,249 | 111,747,439 | 5.03% |
| 8. Export | 420.0 | 288,914,969 | 334,383,055 | -13.60% |
| 9. Total | 590.0 | 406,285,218 | 446,130,494 | |
| 10. Estimated Salable Carryout | 100.4 | n/a | n/a | |
| 11. Computed Inventory (6-9) | n/a | 259,367,616 | 324,017,552 | -19.95% |
| Commitments (sold, not delivered)** | | | | |
| 12. Domestic | | 52,771,632 | 60,631,030 | |
| 13. Export | | 68,485,456 | 85,800,323 | |
| 14. Total | | 121,257,088 | 146,431,353 | |
| 15. Uncommitted Inventory (11 - 14) | | 138,110,528 | 177,586,199 | |

* Subject to verification through handler audits.
 ** 59% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 68% of last year's crop.

MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

| | 1998-99 Crop Year | | 1997-98 Crop Year | | |
|----------------------------------|-------------------|--------------------|-------------------|--------------------|------|
| | 3/1 - 3/31 | 8/1 - 3/31 | 3/1 - 3/31 | 8/1 - 3/31 | |
| | DOMESTIC | | | | |
| Shelled | 15,768,724 | 104,267,631 | 8,193,602 | 111,373,739 | |
| Manufactured | 4,114,847 | 39,692,986 | 3,824,332 | 34,541,137 | |
| Products | 186,966 | 1,251,267 | 113,891 | 1,089,182 | |
| Inshell | 82,226 | 3,367,693 | 185,529 | 3,504,068 | |
| [Interhandler Transfers] | (2,601,252) | (16,373,355) | (4,509,262) | (15,707,514) | |
| [Industry Purchases] | (1,039,777) | (14,835,973) | (2,309,730) | (23,053,173) | |
| TOTAL | 16,511,734 | 117,370,249 | 5,498,362 | 111,747,439 | 25% |
| EXPORT | | | | | |
| Shelled | 21,683,702 | 206,438,187 | 20,130,465 | 243,071,991 | |
| Manufactured | 5,812,610 | 66,517,105 | 5,735,910 | 63,915,750 | |
| Inshell | 1,462,743 | 15,959,677 | 1,168,229 | 27,395,314 | |
| TOTAL | 28,959,055 | 288,914,969 | 27,034,604 | 334,383,055 | 75% |
| NET SHIPMENTS | 45,470,789 | 406,285,218 | 32,532,966 | 446,130,494 | 100% |
| EXEMPT/INEDIBLE SHIPMENTS | 298,136 | 3,629,534 | 748,243 | 4,286,692 | |

EXPORT DELIVERIES BY DESTINATION
(Kernel Weight)

| | | Crop Year 1998-99 08/01/98 through 3/31/99 | | | Crop Year 1997-98 08/01/97 through 3/31/98 | | | | | |
|-------------------------|----------------------|-----------------------------------------------|-------------------|----------------|-----------------------------------------------|--------------------|--------------------|-------------------|----------------|----------|
| | Country | Shelled | Inshell | % | Country | Shelled | Inshell | % | | |
| North America | Canada | 10,655,672 | 225,768 | 3.77% | Canada | 11,521,225 | 173,976 | 3.50% | | |
| | Mexico | 3,653,250 | 0 | 1.26% | Mexico | 4,098,283 | 0 | 1.23% | | |
| | Total | 14,308,922 | 225,768 | | Total | 15,619,508 | 173,976 | | | |
| Central America | Costa Rica | *** | 0 | 0.00% | Costa Rica | 30,083 | 0 | 0.01% | | |
| | Others | 33,403 | 0 | 0.01% | Others | 13,527 | 15,942 | 0.01% | | |
| | Total | 33,403 | 0 | | Total | 43,610 | 15,942 | | | |
| Caribbean | Dominican Republic | *** | 0 | 0.00% | Dominican Republic | *** | 0 | 0.00% | | |
| | Others | 40,426 | 0 | 0.01% | Others | 39,544 | 10 | 0.01% | | |
| | Total | 40,426 | 0 | | Total | 39,544 | 10 | | | |
| South America | Argentina | 672,013 | 181,816 | 0.30% | Argentina | 2,226,182 | 143,488 | 0.71% | | |
| | Brazil | 552,981 | 162,079 | 0.25% | Brazil | 711,815 | 183,751 | 0.27% | | |
| | Chile | 320,000 | 0 | 0.11% | Chile | 383,119 | 5 | 0.11% | | |
| | Colombia | *** | 0 | 0.00% | Colombia | 107,750 | 0 | 0.03% | | |
| | Venezuela | 558,610 | 0 | 0.19% | Venezuela | 422,009 | 0 | 0.13% | | |
| | Others | 140,705 | 0 | 0.05% | Others | 101,244 | 5 | 0.03% | | |
| | Total | 2,244,309 | 343,895 | | Total | 3,952,119 | 327,249 | | | |
| Western Europe | Austria | 701,133 | 0 | 0.24% | Austria | 1,173,483 | 0 | 0.35% | | |
| | Belgium | 6,294,873 | 0 | 2.18% | Belgium | 6,445,309 | 0 | 1.93% | | |
| | Denmark | 4,643,754 | 5,390 | 1.61% | Denmark | 6,256,400 | 0 | 1.87% | | |
| | Finland | 715,815 | 0 | 0.25% | Finland | 858,924 | 0 | 0.26% | | |
| | France | 15,978,326 | 97,121 | 5.56% | France | 20,593,093 | 132,443 | 6.20% | | |
| | Germany | 67,660,762 | 0 | 23.42% | Germany | 73,145,855 | 73,800 | 21.90% | | |
| | Greece | 3,669,250 | 0 | 1.27% | Greece | 3,824,356 | 0 | 1.14% | | |
| | Ireland | *** | 0 | 0.00% | Ireland | 112,675 | 0 | 0.03% | | |
| | Italy | 9,782,815 | 60,862 | 3.41% | Italy | 10,517,650 | 114,143 | 3.18% | | |
| | Malta & Gozo | *** | 0 | 0.00% | Malta & Gozo | *** | 0 | 0.00% | | |
| | Netherlands | 15,863,585 | 0 | 5.49% | Netherlands | 17,067,832 | 0 | 5.10% | | |
| | Norway | 2,798,825 | 0 | 0.97% | Norway | 2,947,824 | 0 | 0.88% | | |
| | Portugal | 1,191,500 | 0 | 0.41% | Portugal | 611,250 | 0 | 0.18% | | |
| | Spain | 35,147,352 | 0 | 12.17% | Spain | 28,047,516 | 43,000 | 8.40% | | |
| | Sweden | 5,523,784 | 0 | 1.91% | Sweden | 6,939,233 | 0 | 2.08% | | |
| | Switzerland | 4,992,644 | 0 | 1.73% | Switzerland | 5,177,893 | 0 | 1.55% | | |
| | United Kingdom | 15,634,713 | 15,400 | 5.42% | United Kingdom | 17,929,410 | 6,864 | 5.36% | | |
| | Others | 116,051 | 0 | 0.04% | Others | 71,150 | 0 | 0.02% | | |
| | Total | 190,715,182 | 178,773 | | Total | 201,719,853 | 370,250 | | | |
| | Eastern Europe | Russia | 262,028 | 0 | 0.09% | Russia | 2,204,583 | 0 | 0.66% | |
| Bulgaria | | 180,000 | 0 | 0.06% | Bulgaria | 0 | 0 | 0.00% | | |
| Czech Republic | | 1,190,550 | 0 | 0.41% | Czech Republic | 1,199,675 | 0 | 0.36% | | |
| Estonia | | 0 | 0 | 0.00% | Estonia | 735,000 | 0 | 0.22% | | |
| Latvia | | *** | 0 | 0.00% | Latvia | 118,462 | 0 | 0.04% | | |
| Poland | | *** | 0 | 0.00% | Poland | 195,000 | 0 | 0.06% | | |
| Others | | 446,400 | 0 | 0.15% | Others | 186,478 | 0 | 0.06% | | |
| Total | | 2,078,978 | 0 | | Total | 4,639,198 | 0 | | | |
| Middle East | | Bahrain | *** | *** | 0.00% | Bahrain | *** | *** | 0.00% | |
| | Cyprus | *** | *** | 0.00% | Cyprus | 48,362 | 0 | 0.01% | | |
| | Israel | 3,420,498 | 0 | 1.18% | Israel | 3,217,850 | 539,813 | 1.12% | | |
| | Jordan | 509,350 | 112,086 | 0.22% | Jordan | 947,725 | 319,060 | 0.38% | | |
| | Kuwait | 797,250 | 0 | 0.28% | Kuwait | 1,167,625 | 0 | 0.35% | | |
| | Lebanon | 2,049,040 | 97,092 | 0.74% | Lebanon | 2,714,100 | 294,744 | 0.90% | | |
| | Qatar | 159,200 | 0 | 0.06% | Qatar | 140,502 | 0 | 0.04% | | |
| | Saudi Arabia | 3,287,750 | 31,500 | 1.15% | Saudi Arabia | 4,869,976 | 15,750 | 1.46% | | |
| | Turkey | 349,500 | 0 | 0.12% | Turkey | 84,002 | 0 | 0.03% | | |
| | United Arab Emirates | 7,857,491 | 138,208 | 2.77% | United Arab Emirates | 8,568,332 | 299,151 | 2.65% | | |
| | Others | 161,750 | 15,750 | 0.06% | Others | 504,005 | 1,400 | 0.15% | | |
| | Total | 18,591,829 | 394,636 | | Total | 22,262,479 | 1,469,918 | | | |
| | Asia | China | 4,969,970 | 98,565 | 1.75% | China | 6,677,217 | 289,875 | 2.08% | |
| India | | 1,542,590 | 14,162,822 | 5.44% | India | 992,619 | 24,251,758 | 7.55% | | |
| Indonesia | | *** | 0 | 0.00% | Indonesia | *** | *** | 0.00% | | |
| Japan | | 24,013,260 | 30,398 | 8.32% | Japan | 32,455,030 | 196,256 | 9.76% | | |
| Malaysia | | 917,457 | 0 | 0.32% | Malaysia | 1,077,560 | 0 | 0.32% | | |
| Philippines | | 619,600 | 236,145 | 0.30% | Philippines | 468,725 | 148,617 | 0.18% | | |
| Singapore | | 716,100 | 0 | 0.25% | Singapore | 924,223 | 0 | 0.28% | | |
| South Korea | | 5,047,070 | 22,400 | 1.75% | South Korea | 4,574,250 | 0 | 1.37% | | |
| Taiwan | | 2,558,854 | 0 | 0.89% | Taiwan | 3,282,985 | 0 | 0.98% | | |
| Thailand | | 142,300 | 0 | 0.05% | Thailand | 219,450 | 0 | 0.07% | | |
| Others | | 287,893 | 0 | 0.10% | Others | 389,695 | 88 | 0.12% | | |
| Total | | 40,815,094 | 14,550,330 | | Total | 51,061,754 | 24,886,594 | | | |
| New Zealand | | New Zealand | Total | 412,853 | 0 | 0.14% | New Zealand | Total | 500,300 | 0 |
| Australia | Australia | Total | 1,594,948 | 0 | 0.55% | Australia | Total | 4,308,167 | 0 | 1.29% |
| Africa | Canary Islands | 325,500 | 0 | 0.11% | Canary Islands | 155,250 | 0 | 0.05% | | |
| | Egypt | 984,500 | 266,275 | 0.43% | Egypt | 1,913,955 | 151,375 | 0.62% | | |
| | Mauritius | 72,550 | 0 | 0.03% | Mauritius | 0 | 0 | 0.00% | | |
| | South Africa | 704,784 | 0 | 0.24% | South Africa | 710,932 | 0 | 0.21% | | |
| | Others | 32,014 | 0 | 0.01% | Others | 61,072 | 0 | 0.02% | | |
| | Total | 2,119,348 | 266,275 | | Total | 2,841,209 | 151,375 | | | |
| TOTAL DELIVERIES | | 272,955,292 | 15,959,677 | 100.00% | TOTAL DELIVERIES | | 306,987,741 | 27,395,314 | 100.00% | |

Almond Board of California
Almonds Received By Handlers
(Kernel Weight)
Report Period No. 6 - 8/1/98 through 3/31/99

| | 1998-99 Crop Year | | 1997-98 Crop Year | |
|--------------------------------|----------------------------------|---------------------|----------------------------------|---------------------|
| | Total Pounds 8/1/98 - 3/31/99 | % Total Receipts | Total Pounds 8/1/97 - 3/31/98 | % Total Receipts |
| MAJOR TONNAGE | | | | |
| Nonpareil | 209,096,840 | 40.66% | 354,323,463 | 47.12% |
| Carmel | 97,752,260 | 19.01% | 149,740,805 | 19.91% |
| Mission | 31,309,994 | 6.09% | 36,479,890 | 4.85% |
| Price | 22,596,697 | 4.39% | 34,108,573 | 4.54% |
| Butte | 44,217,372 | 8.60% | 40,037,138 | 5.32% |
| Neplus | <u>3,887,601</u> | <u>0.76%</u> | <u>12,896,258</u> | <u>1.72%</u> |
| Subtotal Major Tonnage | <u>408,860,764</u> | <u>79.51%</u> | <u>627,586,127</u> | <u>83.46%</u> |
| LESSER TONNAGE | | | | |
| Aldrich | 1,504,712 | 0.29% | 1,696,842 | 0.23% |
| Ballico | 0 | 0.00% | 14,967 | 0.00% |
| Bonita | 2,176 | 0.00% | 13,920 | 0.00% |
| California | 13,085,972 | 2.54% | 16,954,520 | 2.25% |
| Carrion | 291,005 | 0.06% | 340,520 | 0.05% |
| Cruz | 5,447 | 0.00% | 7,486 | 0.00% |
| Davey | 874 | 0.00% | 4,407 | 0.00% |
| Dotty One | 11,169 | 0.00% | 67,987 | 0.01% |
| Drake | 66,907 | 0.01% | 141,828 | 0.02% |
| Fritz | 14,430,299 | 2.81% | 15,685,847 | 2.09% |
| Harvey | 1,004,607 | 0.20% | 1,760,514 | 0.23% |
| Hashem | 825,253 | 0.16% | 1,180,189 | 0.16% |
| IXL | 163 | 0.00% | 18,000 | 0.00% |
| Jeffries | 291,566 | 0.06% | 492,536 | 0.07% |
| Jordanolo | 0 | 0.00% | 422 | 0.00% |
| Kapareil | 2,697 | 0.00% | 4,550 | 0.00% |
| LeGrand | 1,133,547 | 0.22% | 1,536,382 | 0.20% |
| Livingston | 963,594 | 0.19% | 1,025,085 | 0.14% |
| Marchini | 40,676 | 0.01% | 58,832 | 0.01% |
| Merced | 2,510,525 | 0.49% | 6,234,902 | 0.83% |
| Mixed & Unknown | 15,076,944 | 2.93% | 17,318,612 | 2.30% |
| Mono | 735,484 | 0.14% | 1,165,263 | 0.15% |
| Monterey | 15,990,510 | 3.11% | 15,387,600 | 2.05% |
| Morley | 87,511 | 0.02% | 14,651 | 0.00% |
| N43 | 213,702 | 0.04% | 0 | 0.00% |
| Norman | 237,729 | 0.05% | 330,902 | 0.04% |
| Padre | 10,294,841 | 2.00% | 8,285,216 | 1.10% |
| Pearl | 18,780 | 0.00% | 20,998 | 0.00% |
| Peerless | 7,886,123 | 1.53% | 10,887,676 | 1.45% |
| Queens | 0 | 0.00% | 53 | 0.00% |
| Ripon | 2,332 | 0.00% | 4,632 | 0.00% |
| Robeson | 845 | 0.00% | 4,041 | 0.00% |
| Rosetta | 20,446 | 0.00% | 54,006 | 0.01% |
| Ruby | 4,425,292 | 0.86% | 6,456,015 | 0.86% |
| Sauret | 671,910 | 0.13% | 1,003,798 | 0.13% |
| Savana | 126,162 | 0.02% | 12,202 | 0.00% |
| Seedling | 9,274 | 0.00% | 18,044 | 0.00% |
| Sonora | 7,557,665 | 1.47% | 8,003,384 | 1.06% |
| Thompson | 3,318,059 | 0.65% | 5,736,432 | 0.76% |
| Tioga | 41,133 | 0.01% | 10,515 | 0.00% |
| Tokyo | 302,324 | 0.06% | 313,885 | 0.04% |
| Valenta | 0 | 0.00% | 4,335 | 0.00% |
| Wood Colony | 2,172,654 | 0.42% | 2,061,676 | 0.27% |
| Yosemite | <u>25,185</u> | <u>0.00%</u> | <u>18,345</u> | <u>0.00%</u> |
| Subtotal Lesser Tonnage | <u>105,386,094</u> | <u>20.49%</u> | <u>124,352,017</u> | <u>16.54%</u> |
| GRAND TOTAL RECEIPTS | <u>514,246,858</u> | <u>100.00%</u> | <u>751,938,144</u> | <u>100.00%</u> |

This report is subject to further verification of handler's receipts.

ALMOND BOARD OF CALIFORNIA
Quality Control Report
Industry Summary
August 1, 1998 - March 31, 1999

| <u>Variety Name</u> | From ABC Form 1 | From USDA Inspection Certificates | | % Rejects |
|---------------------|--------------------|-----------------------------------|-------------------|--------------|
| | Total Receipts | Total Receipts | Total Inedibles | |
| Nonpareil | 209,096,840 | 208,698,046 | 8,838,516 | 4.24% |
| Carmel | 97,752,260 | 97,953,681 | 1,898,160 | 1.94% |
| Mission | 31,309,994 | 31,795,644 | 330,910 | 1.04% |
| Price | 22,596,697 | 22,745,006 | 475,323 | 2.09% |
| Butte | 44,217,372 | 43,661,024 | 469,265 | 1.07% |
| Neplus | 3,887,601 | 3,970,599 | 142,889 | 3.60% |
| Peerless | 7,886,123 | 7,989,453 | 48,878 | 0.61% |
| Aldrich | 1,504,712 | 1,438,332 | 25,679 | 1.79% |
| Bonita | 2,176 | 2,176 | 101 | 4.64% |
| California | 13,085,972 | 12,283,368 | 323,086 | 2.63% |
| Carrion | 291,005 | 229,465 | 4,798 | 2.09% |
| Cruz | 5,447 | 5,447 | 346 | 6.35% |
| Davey | 874 | 874 | 19 | 2.17% |
| Dotty One | 11,169 | 11,169 | 398 | 3.56% |
| Drake | 66,907 | 66,934 | 2,462 | 3.68% |
| Fritz | 14,430,299 | 14,491,226 | 369,699 | 2.55% |
| Harvey | 1,004,607 | 998,667 | 23,479 | 2.35% |
| Hashem | 825,253 | 826,901 | 18,534 | 2.24% |
| IXL | 163 | 163 | 33 | 20.25% |
| Jeffries | 291,566 | 267,147 | 6,947 | 2.60% |
| Kapareil | 2,697 | 2,697 | 25 | 0.93% |
| Le Grand | 1,133,547 | 1,185,648 | 76,139 | 6.42% |
| Livingston | 963,594 | 983,603 | 43,341 | 4.41% |
| Marchini | 40,676 | 48,763 | 227 | 0.47% |
| Merced | 2,510,525 | 2,540,598 | 189,258 | 7.45% |
| Mixed & Unknown | 15,076,944 | 16,116,982 | 585,925 | 3.64% |
| Mono | 735,484 | 361,513 | 11,046 | 3.06% |
| Monterey | 15,990,510 | 16,326,957 | 348,311 | 2.13% |
| Morley | 87,511 | 87,511 | 467 | 0.53% |
| N43 | 213,702 | 0 | 0 | 0.00% |
| Norman | 237,729 | 241,657 | 9,022 | 3.73% |
| Padre | 10,294,841 | 10,581,904 | 73,993 | 0.70% |
| Pearl | 18,780 | 18,350 | 383 | 2.09% |
| Ripon | 2,332 | 2,332 | 15 | 0.64% |
| Robeson | 845 | 845 | 52 | 6.15% |
| Rosetta | 20,446 | 21,200 | 435 | 2.05% |
| Ruby | 4,425,292 | 4,412,051 | 52,194 | 1.18% |
| Sauret | 671,910 | 691,614 | 37,394 | 5.41% |
| Savana | 126,162 | 126,162 | 1,160 | 0.92% |
| Seedling | 9,274 | 9,274 | 153 | 1.65% |
| Sonora | 7,557,665 | 7,654,944 | 275,716 | 3.60% |
| Thompson | 3,318,059 | 3,734,455 | 152,451 | 4.08% |
| Tioga | 41,133 | 19,338 | 266 | 1.38% |
| Tokyo | 302,324 | 290,349 | 6,937 | 2.39% |
| Wood Colony | 2,172,654 | 2,184,398 | 21,513 | 0.98% |
| Yosemite | 25,185 | 25,185 | 2,580 | 10.24% |
| TOTALS: | 514,246,858 | 515,103,652 | 14,868,525 | 2.89% |

April 8, 1999

This report is subject to further reconciliation of USDA incoming certificates.