

## Almond Industry Position Report

August 1998

### 1998-99 Crop Year

	Forecast	1998-99	1997-98	% Change
	mil lbs.	8/1 - 8/31 Kernel Wt.	8/1 - 8/31 Kernel Wt.	
Salable				
1. Carryin August 1, 1998	172.0	171,975,850 *	48,287,428	256.15%
2. Crop Receipts To Date	540.0	10,109,255	142,510,843	-1309.71%
3. [4% Loss & Exempt]	<u>21.6</u>	<u>404,370</u>	<u>5,700,434</u>	
4. New Crop Marketable (2-3)	518.4	9,704,885	136,810,409	
5. [Reserve]	<u>n/a</u>	<u>0</u>	<u>0</u>	
6. Total Supply (1+4-5)	<u>690.4</u>	<u>181,680,735</u>	<u>185,097,837</u>	-1.85%
Shipments by Handlers				
7. Domestic	170.0	13,806,850	11,645,541	18.56%
8. Export	<u>420.0</u>	<u>38,560,970</u>	<u>38,692,590</u>	-0.34%
9. Total	<u>590.0</u>	<u>52,367,820</u>	<u>50,338,131</u>	
10. Estimated Salable Carryout	<u>100.4</u>	n/a	n/a	
11. Computed Inventory (6-9)	n/a	<u>129,312,915</u>	<u>134,759,706</u>	-4.04%
Commitments (sold, not delivered)**				
12. Domestic		41,752,742	69,639,797	
13. Export		<u>40,303,617</u>	<u>93,300,744</u>	
14. Total		<u>82,056,359</u>	<u>162,940,541</u>	
15. Uncommitted Inventory ( 11 - 14 )		<u>47,256,556</u>	<u>(28,180,835)</u>	

\* Subject to verification through handler audits.

\*\* 58% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 63% of last year's crop.

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

	1998-99 Crop Year		1997-98 Crop Year	
	8/1 - 8/31	8/1 - 8/31	8/1 - 8/31	8/1 - 8/31
<b>DOMESTIC</b>				
Shelled	9,875,516	9,875,516	9,649,618	9,649,618
Manufactured	4,822,420	4,822,420	3,759,512	3,759,512
Products	168,062	168,062	160,061	160,061
Inshell	11,628	11,628	23,495	23,495
[Interhandler Transfers]	(400,712)	(400,712)	(887,710)	(887,710)
[Industry Purchases]	<u>(670,064)</u>	<u>(670,064)</u>	<u>(1,059,435)</u>	<u>(1,059,435)</u>
<b>TOTAL</b>	<b><u>13,806,850</u></b>	<b><u>13,806,850</u></b>	<b><u>11,645,541</u></b>	<b><u>11,645,541</u></b>
		26%		23%
<b>EXPORT</b>				
Shelled	23,398,156	23,398,156	27,441,851	27,441,851
Manufactured	13,247,612	13,247,612	5,836,668	5,836,668
Inshell	<u>1,915,202</u>	<u>1,915,202</u>	<u>5,414,071</u>	<u>5,414,071</u>
<b>TOTAL</b>	<b><u>38,560,970</u></b>	<b><u>38,560,970</u></b>	<b><u>38,692,590</u></b>	<b><u>38,692,590</u></b>
		74%		77%
<b>NET SHIPMENTS</b>	<b><u>52,367,820</u></b>	<b><u>52,367,820</u></b>	<b><u>50,338,131</u></b>	<b><u>50,338,131</u></b>
		100%		100%
<b>EXEMPT/INEDIBLE SHIPMENTS</b>	<b><u>753,842</u></b>	<b><u>753,842</u></b>	<b><u>698,248</u></b>	<b><u>698,248</u></b>

**EXPORT DELIVERIES BY DESTINATION**

(Kernel Weight)

Crop Year 1998-99 08/01/98 through 08/31/98				Crop Year 1997-98 08/01/97 through 08/31/97					
Country	Shelled	Inshell	%	Country	Shelled	Inshell	%		
<b>North America</b>									
Canada	1,209,625	1,401,750	6.77%	Canada	1,384,744	0	3.58%		
Mexico	198,125	0	0.51%	Mexico	485,600	0	1.26%		
Total	1,407,750	1,401,750		Total	1,870,344	0			
<b>Central America</b>									
Others	0	0	0.00%	Others	0	0	0.00%		
Total	0	0		Total	0	0			
<b>Caribbean</b>									
Others	4,550	0	0.01%	Others	4,301	0	0.01%		
Total	4,550	0		Total	4,301	0			
<b>South America</b>									
Argentina	221,563	0	0.57%	Argentina	0	0	0.00%		
Brazil	0	0	0.00%	Brazil	***	0	0.00%		
Others	196,750	0	0.51%	Others	88,668	0	0.23%		
Total	418,313	0		Total	88,668	0			
<b>Western Europe</b>									
Austria	244,455	0	0.63%	Austria	***	0	0.00%		
Belgium	710,450	0	1.84%	Belgium	1,642,700	0	4.25%		
Denmark	1,026,411	0	2.66%	Denmark	1,103,863	0	2.85%		
Finland	168,365	0	0.44%	Finland	128,675	0	0.33%		
France	3,991,333	0	10.35%	France	3,920,061	0	10.13%		
Germany	11,396,842	0	29.56%	Germany	9,884,379	43,000	25.66%		
Greece	***	0	0.00%	Greece	210,000	0	0.54%		
Italy	468,000	0	1.21%	Italy	722,000	0	1.87%		
Netherlands	1,859,501	0	4.82%	Netherlands	1,688,713	0	4.36%		
Norway	1,038,625	0	2.69%	Norway	115,200	0	0.30%		
Portugal	0	0	0.00%	Portugal	0	0	0.00%		
Spain	2,510,389	0	6.51%	Spain	3,784,000	43,000	9.89%		
Sweden	1,474,319	0	3.82%	Sweden	743,150	0	1.92%		
Switzerland	***	0	0.00%	Switzerland	258,750	0	0.67%		
United Kingdom	2,954,332	0	7.66%	United Kingdom	1,792,787	0	4.63%		
Others	1,044,850	0	2.71%	Others	33,250	0	0.09%		
Total	28,887,872	0		Total	26,027,528	86,000			
<b>Eastern Europe</b>									
Russia	***	0	0.00%	Russia	126,670	0	0.33%		
Czech Republic	***	0	0.00%	Czech Republic	0	0	0.00%		
Others	35,000	0	0.09%	Others	4,462	0	0.01%		
Total	35,000	0		Total	131,132	0			
<b>Middle East</b>									
Bahrain	***	0	0.00%	Bahrain	0	0	0.00%		
Israel	209,375	0	0.54%	Israel	***	0	0.00%		
Kuwait	***	0	0.00%	Kuwait	***	0	0.00%		
Lebanon	***	0	0.00%	Lebanon	213,000	28,657	0.62%		
Saudi Arabia	144,600	0	0.37%	Saudi Arabia	436,500	0	1.13%		
Syria	0	0	0.00%	Syria	0	0	0.00%		
Turkey	0	0	0.00%	Turkey	0	0	0.00%		
United Arab Emirates	806,400	0	2.09%	United Arab Emirates	524,500	93,604	1.60%		
Others	62,500	0	0.16%	Others	39,650	28,657	0.18%		
Total	1,222,875	0		Total	1,213,650	150,918			
<b>Asia</b>									
China/Hong Kong	289,233	0	0.75%	China/Hong Kong	626,898	0	1.62%		
India	143,600	513,452	1.70%	India	539,069	5,145,653	14.69%		
Indonesia	***	0	0.00%	Indonesia	***	0	0.00%		
Japan	2,601,250	0	6.75%	Japan	1,624,650	0	4.20%		
Malaysia	***	0	0.00%	Malaysia	***	0	0.00%		
Philippines	***	***	0.00%	Philippines	***	***	0.00%		
Singapore	110,800	0	0.29%	Singapore	73,600	0	0.19%		
South Korea	801,400	0	2.08%	South Korea	525,100	0	1.36%		
Taiwan	194,700	0	0.50%	Taiwan	78,250	0	0.20%		
Thailand	***	0	0.00%	Thailand	***	0	0.00%		
Others	216,500	0	0.56%	Others	187,545	31,500	0.57%		
Total	4,357,483	513,452		Total	3,655,112	5,177,153			
<b>New Zealand</b>									
New Zealand	Total	***	***	0.00%	New Zealand	Total	***	***	0.00%
<b>Australia</b>									
Australia	Total	67,500	0	0.18%	Australia	Total	207,334	0	0.54%
<b>Africa</b>									
Egypt	***	0	0.00%	Egypt	0	0	0.00%		
South Africa	***	0	0.00%	South Africa	***	0	0.00%		
Others	151,750	0	0.39%	Others	80,300	0	0.21%		
Total	151,750	0		Total	80,300	0			
<b>Others</b>									
Others	Total	92,675	0	0.24%	Others	Total	150	0	0.00%
<b>TOTAL DELIVERIES</b>	<b>36,645,768</b>	<b>1,915,202</b>	<b>100.00%</b>	<b>TOTAL DELIVERIES</b>	<b>33,278,519</b>	<b>5,414,071</b>	<b>100.00%</b>		

# Almond Board of California

## Almonds Received By Handlers

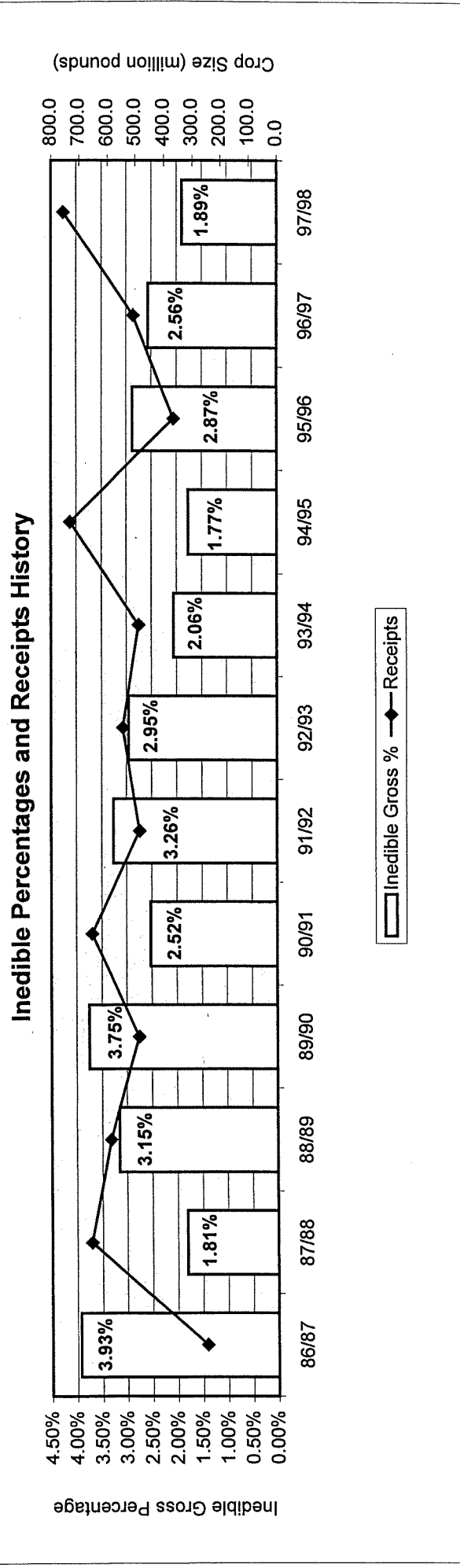
(Kernel Weight)

Report Period No. 1 - 8/1/98 through 8/31/98

	1998-99 Crop Year		1997-98 Crop Year	
	Total Pounds 8/1/98 - 8/31/98	% Total Receipts	Total Pounds 8/1/97 - 8/31/97	% Total Receipts
<b><u>MAJOR TONNAGE</u></b>				
Nonpareil	10,109,255	100.00%	134,217,334	94.18%
Carmel	0	0.00%	1,129,705	0.79%
Mission	0	0.00%	120,131	0.08%
Price	0	0.00%	2,051,637	1.44%
Butte	0	0.00%	148,547	0.10%
Neplus	<u>0</u>	<u>0.00%</u>	<u>311,946</u>	<u>0.22%</u>
<b>Subtotal Major Tonnage</b>	<b><u>10,109,255</u></b>	<b><u>100.00%</u></b>	<b><u>137,979,300</u></b>	<b><u>96.82%</u></b>
<b><u>LESSER TONNAGE</u></b>				
Aldrich	0	0.00%	146,249	0.10%
Ballico	0	0.00%	0	0.00%
Bonita	0	0.00%	0	0.00%
California	0	0.00%	1,020,577	0.72%
Carrion	0	0.00%	0	0.00%
Chips Special	0	0.00%	0	0.00%
Cruz	0	0.00%	0	0.00%
Davey	0	0.00%	826	0.00%
Dotty One	0	0.00%	0	0.00%
Drake	0	0.00%	0	0.00%
Fritz	0	0.00%	0	0.00%
Harvey	0	0.00%	12,628	0.01%
Hashem	0	0.00%	81,358	0.06%
IXL	0	0.00%	4,358	0.00%
Jeffries	0	0.00%	380,613	0.27%
Jordanolo	0	0.00%	0	0.00%
Kapareil	0	0.00%	0	0.00%
LeGrand	0	0.00%	53,101	0.04%
Livingston	0	0.00%	0	0.00%
Marchini	0	0.00%	0	0.00%
Merced	0	0.00%	123,527	0.09%
Milo	0	0.00%	0	0.00%
Mixed & Unknown	0	0.00%	389,497	0.27%
Mono	0	0.00%	525,223	0.37%
Monterey	0	0.00%	3,846	0.00%
Morley	0	0.00%	0	0.00%
Norman	0	0.00%	73,298	0.05%
Padre	0	0.00%	24,363	0.02%
Pearl	0	0.00%	0	0.00%
Peerless	0	0.00%	71,309	0.05%
Queens	0	0.00%	0	0.00%
Ripon	0	0.00%	0	0.00%
Robeson	0	0.00%	0	0.00%
Rosetta	0	0.00%	1,284	0.00%
Ruby	0	0.00%	0	0.00%
Sauret	0	0.00%	163,341	0.11%
Savana	0	0.00%	0	0.00%
Seedling	0	0.00%	0	0.00%
Sonora	0	0.00%	952,142	0.67%
Thompson	0	0.00%	397,078	0.28%
Tioga	0	0.00%	0	0.00%
Tokyo	0	0.00%	25,066	0.02%
Valenta	0	0.00%	0	0.00%
Vesta	0	0.00%	0	0.00%
White King	0	0.00%	0	0.00%
Wood Colony	0	0.00%	81,859	0.06%
Yosemite	<u>0</u>	<u>0.00%</u>	<u>0</u>	<u>0.00%</u>
<b>Subtotal Lesser Tonnage</b>	<b><u>0</u></b>	<b><u>0.00%</u></b>	<b><u>4,531,543</u></b>	<b><u>3.18%</u></b>
<b><u>GRAND TOTAL RECEIPTS</u></b>	<b><u>10,109,255</u></b>	<b><u>100.00%</u></b>	<b><u>142,510,843</u></b>	<b><u>100.00%</u></b>

This report is subject to further verification of handler's receipts.

Inedibles History													
Gross Percent for Crop Year													
	86/87	87/88	88/89	89/90	90/91	91/92	92/93	93/94	94/95	95/96	96/97	97/98	AVG %
Inedible Gross %	3.93%	1.81%	3.15%	3.75%	2.52%	3.26%	2.95%	2.06%	1.77%	2.87%	2.56%	1.89%	2.71%
Receipts	251.6	659.7	590.0	488.5	656.2	485.9	545.9	488.3	732.7	366.7	507.5	756.5	



# Almond Board of California

## Almonds Received By Handlers

(Kernel Weight)

Report Period No. 7 - 8/1/97 through 7/31/98

	1997-98 Crop Year		1996-97 Crop Year	
	Total Pounds 8/1/97 - 7/31/98	% Total Receipts	Total Pounds 8/1/96 - 7/31/97	% Total Receipts
<b><u>MAJOR TONNAGE</u></b>				
Nonpareil	356,504,163	47.13%	219,101,535	43.17%
Carmel	151,005,947	19.96%	105,960,429	20.88%
Mission	36,324,882	4.80%	30,376,176	5.99%
Price	34,341,653	4.54%	30,419,606	5.99%
Butte	40,320,895	5.33%	22,692,921	4.47%
Neplus	<u>12,859,764</u>	<u>1.70%</u>	<u>8,076,330</u>	<u>1.59%</u>
<b><u>Subtotal Major Tonnage</u></b>	<b><u>631,357,304</u></b>	<b><u>83.46%</u></b>	<b><u>416,626,997</u></b>	<b><u>82.10%</u></b>
<b><u>LESSER TONNAGE</u></b>				
Aldrich	1,696,842	0.22%	283,461	0.06%
Ballico	14,967	0.00%	2,982	0.00%
Bonita	14,012	0.00%	3,822	0.00%
California	16,511,854	2.18%	13,756,625	2.71%
Carrion	347,442	0.05%	205,475	0.04%
Chips Special	0	0.00%	7,878	0.00%
Cruz	7,486	0.00%	6,645	0.00%
Davey	4,407	0.00%	1,017	0.00%
Dotty One	67,987	0.01%	28,507	0.01%
Drake	142,946	0.02%	72,662	0.01%
Fritz	15,581,572	2.06%	10,401,838	2.05%
Harvey	1,761,886	0.23%	1,488,289	0.29%
Hashem	1,276,690	0.17%	1,032,045	0.20%
IXL	18,357	0.00%	4,811	0.00%
Jeffries	501,236	0.07%	309,158	0.06%
Jordanolo	422	0.00%	437	0.00%
Kapareil	4,550	0.00%	1,979	0.00%
LeGrand	1,541,374	0.20%	1,600,099	0.32%
Livingston	997,002	0.13%	478,348	0.09%
Marchini	58,832	0.01%	27,399	0.01%
Merced	6,340,439	0.84%	6,409,443	1.26%
Milo	0	0.00%	34,788	0.01%
Mixed & Unknown	18,061,467	2.39%	9,604,469	1.89%
Mono	1,165,597	0.15%	825,702	0.16%
Monterey	15,548,662	2.06%	10,976,304	2.16%
Morley	14,651	0.00%	37,117	0.01%
Norman	341,765	0.05%	242,328	0.05%
Padre	8,262,223	1.09%	4,610,307	0.91%
Pearl	20,998	0.00%	10,484	0.00%
Peerless	10,969,605	1.45%	10,174,139	2.00%
Queens	53	0.00%	0	0.00%
Ripon	4,632	0.00%	2,952	0.00%
Robeson	9,855	0.00%	3,106	0.00%
Rosetta	13,342	0.00%	18,691	0.00%
Ruby	6,563,449	0.87%	4,696,684	0.93%
Sauret	1,003,400	0.13%	1,069,257	0.21%
Savana	12,202	0.00%	28,583	0.01%
Seedling	18,044	0.00%	9,980	0.00%
Sonora	8,021,413	1.06%	5,159,705	1.02%
Thompson	5,758,919	0.76%	5,976,242	1.18%
Tioga	10,515	0.00%	17,266	0.00%
Tokyo	316,715	0.04%	207,586	0.04%
Valenta	4,335	0.00%	0	0.00%
Vesta	0	0.00%	12,204	0.00%
White King	0	0.00%	2,580	0.00%
Wood Colony	2,081,393	0.28%	939,498	0.19%
Yosemite	<u>18,345</u>	<u>0.00%</u>	<u>80,436</u>	<u>0.02%</u>
<b><u>Subtotal Lesser Tonnage</u></b>	<b><u>125,111,883</u></b>	<b><u>16.54%</u></b>	<b><u>90,863,328</u></b>	<b><u>17.90%</u></b>
<b><u>GRAND TOTAL RECEIPTS</u></b>	<b><u>756,469,187</u></b>	<b><u>100.00%</u></b>	<b><u>507,490,325</u></b>	<b><u>100.00%</u></b>

This report is subject to further verification of handler's receipts.

**QUALITY CONTROL REPORT  
 INDUSTRY SUMMARY  
 AUGUST 1, 1997 - JULY 31, 1998**



Variety Name	From ABC Form 1	From USDA Inspection Certificates		% Rejects
	Total Receipts	Total Receipts	Total Inedibles	
Nonpareil	356,504,163	356,304,809	8,512,823	2.39%
Carmel	151,005,947	150,980,165	1,797,637	1.19%
Mission	36,324,882	36,368,266	210,361	0.58%
Price	34,341,653	34,356,868	615,111	1.79%
Butte	40,320,895	40,300,157	313,279	0.78%
Neplus	12,859,764	12,944,193	262,596	2.03%
Peerless	10,969,605	10,973,483	54,814	0.50%
Aldrich	1,696,842	1,696,843	15,830	0.93%
Ballico	14,967	14,967	124	0.83%
Bonita	14,012	14,012	91	0.65%
California	16,511,854	16,485,471	322,062	1.95%
Carrion	347,442	347,442	4,797	1.38%
Cruz	7,486	7,486	559	7.47%
Davey	4,407	4,407	19	0.43%
Dotty One	67,987	67,987	2,899	4.26%
Drake	142,946	147,408	5,069	3.44%
Fritz	15,581,572	15,586,220	218,464	1.40%
Harvey	1,761,886	1,761,754	53,754	3.05%
Hashem	1,276,690	1,276,698	29,550	2.31%
IXL	18,357	18,333	1,768	9.64%
Jeffries	501,236	501,236	12,103	2.41%
Jordanolo	422	422	37	8.77%
Kapareil	4,550	4,550	0	0.00%
Le Grand	1,541,374	1,541,374	63,344	4.11%
Livingston	997,002	997,002	17,051	1.71%
Marchini	58,832	58,832	922	1.57%
Merced	6,340,439	6,289,176	291,463	4.63%
Mixed & Unknown	18,061,467	17,459,417	632,658	3.62%
Mono	1,165,597	1,165,598	21,397	1.84%
Monterey	15,548,662	16,109,718	287,440	1.78%
Morley	14,651	60,024	241	0.40%
Norman	341,765	338,465	7,435	2.20%
Padre	8,262,223	8,262,119	30,420	0.37%
Pearl	20,998	20,998	38	0.18%
Queens	53	53	7	13.21%
Ripon	4,632	4,632	43	0.93%
Robeson	9,855	9,855	333	3.38%
Rosetta	13,342	13,342	100	0.75%
Ruby	6,563,449	6,563,554	47,391	0.72%
Sauret	1,003,400	1,003,614	39,973	3.98%
Savana	12,202	50,829	403	0.79%
Seedling	18,044	18,044	177	0.98%
Sonora	8,021,413	8,021,661	182,878	2.28%
Thompson	5,758,919	5,758,451	218,164	3.79%
Tioga	10,515	21,655	291	1.34%
Tokyo	316,715	316,715	4,351	1.37%
Valenta	4,335	4,335	154	3.55%
Wood Colony	2,081,393	2,081,393	14,154	0.68%
Yosemite	18,345	18,345	209	1.14%
<b>TOTALS:</b>	<b>756,469,187</b>	<b>756,352,378</b>	<b>14,294,784</b>	<b>1.89%</b>