

Almond Board of California
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Almond Industry Position Report

September 1996

1996-97 Crop Year

	Forecast mil lbs.	1996-97 7/1 - 9/30 Kernel Wt.	1995-96 7/1 - 9/30 Kernel Wt.	% Change
Salable				
1. Carryin July 1, 1996	92.8	92,798,770	204,848,508	-54.70%
2. Crop Receipts To Date	530.0	298,944,890	198,741,086	50.42%
3. [4% Loss & Exempt]	21.2	11,957,796	7,949,643	
4. New Crop Marketable (2-3)	508.8	286,987,094	190,791,443	
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	601.6	379,785,864	395,639,951	-4.01%
Shipments by Handlers				
7. Domestic	150.0	29,554,018	42,078,555	-29.76%
8. Export	350.0	128,776,075	106,250,187	21.20%
9. Total	500.0	158,330,093	148,328,742	
10. Estimated Salable Carryout	101.6	n/a	n/a	
11. Computed Inventory (6-9)	n/a	221,455,771	247,311,209	-10.45%
Commitments (sold, not delivered)**				
12. Domestic		52,871,085		
13. Export		91,953,868		
14. Total		144,824,953		
15. Uncommitted Inventory (11 - 14)		76,630,818		

**** Note on Commitments**
 63% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 71.7% of last year's crop.

MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

		1996-97 Crop Year		1995-96 Crop Year	
		9/1 - 9/30	7/1 - 9/30	9/1 - 9/30	7/1 - 9/30
DOMESTIC	Shelled	10,772,833	22,571,927	10,798,739	32,659,055
	Manufactured	4,390,840	11,000,605	4,785,628	14,938,168
	Products	180,834	522,573	154,691	636,955
	Inshell	417,624	630,402	353,260	428,867
	[Interhandler Transfers]	(668,808)	(722,690)	(330,788)	(3,187,893)
	[Industry Purchases]	(3,095,839)	(4,448,799)	(581,189)	(3,396,597)
	TOTAL	11,997,484	29,554,018	15,180,341	42,078,555
EXPORT	Shelled	52,649,816	84,117,723	23,905,856	69,534,014
	Manufactured	15,880,527	35,363,573	10,597,803	32,198,180
	Inshell	6,816,592	9,294,779	2,122,087	4,517,993
	TOTAL	75,346,935	128,776,075	36,625,746	106,250,187
NET SHIPMENTS		87,344,419	158,330,093	51,806,087	148,328,742
EXEMPT/INEDIBLE SHIPMENTS		220,909	1,981,835	152,705	1,688,856

EXPORT DELIVERIES BY DESTINATION
(Kernel Weight)

Position Report September 1996		Crop Year 1996-97 07/01/96 through 09/30/96				Crop Year 1995-96 07/01/95 through 09/30/95				
	Country	Shelled	Inshell	%		Country	Shelled	Inshell	%	
North America	Canada	3,290,724	1,500	2.56%		Canada	3,033,929	51,700	2.90%	
	Mexico	518,900	0	0.40%		Mexico	416,635	0	0.39%	
	Total	3,809,624	1,500			Total	3,450,564	51,700		
Central America	Others	3,723	0	0.00%		Others	1,457	0	0.00%	
	Total	3,723	0			Total	1,457	0		
Caribbean	Others	8,158	0	0.01%		Others	5,399	0	0.01%	
	Total	8,158	0			Total	5,399	0		
South America	Argentina	***	***	0.00%		Argentina	180,550	77,350	0.24%	
	Brazil	68,319	38,850	0.08%		Brazil	***	0	0.00%	
	Others	61,008	31,150	0.07%		Others	283,768	0	0.27%	
	Total	129,327	70,000			Total	464,318	77,350		
Western Europe	Austria	672,000	0	0.52%		Austria	698,000	0	0.66%	
	Belgium	3,420,524	0	2.66%		Belgium	3,505,665	0	3.30%	
	Denmark	2,460,258	0	1.91%		Denmark	3,966,560	0	3.73%	
	Finland	448,050	0	0.35%		Finland	574,866	0	0.54%	
	France	9,487,349	123,992	7.46%		France	5,643,155	62,650	5.37%	
	Germany	34,848,806	46,900	27.10%		Germany	31,288,062	15,750	29.46%	
	Greece	638,460	0	0.50%		Greece	497,500	0	0.47%	
	Italy	4,067,706	182,511	3.30%		Italy	1,882,500	30,800	1.80%	
	Netherlands	6,980,108	0	5.42%		Netherlands	6,281,473	0	5.91%	
	Norway	1,820,634	0	1.41%		Norway	1,745,289	0	1.64%	
	Portugal	68,500	0	0.05%		Portugal	***	0	0.00%	
	Spain	13,849,225	0	10.75%		Spain	8,372,600	0	7.88%	
	Sweden	2,826,760	0	2.20%		Sweden	3,025,516	0	2.85%	
	Switzerland	1,199,912	0	0.93%		Switzerland	1,264,483	0	1.19%	
	United Kingdom	8,416,581	15,750	6.55%		United Kingdom	6,519,901	0	6.14%	
	Others	0	0	0.00%		Others	80,000	0	0.08%	
	Total	91,204,873	369,153			Total	75,345,570	109,200		
Eastern Europe	Czechoslovakia	387,800	0	0.30%		Czechoslovakia	***	0	0.00%	
	Others	131,663	0	0.10%		Others	706,050	0	0.66%	
	Total	519,463	0			Total	706,050	0		
Middle East	Israel	1,074,100	204,116	0.99%		Israel	1,112,200	0	1.05%	
	Jordan	73,500	31,500	0.08%		Jordan	0	0	0.00%	
	Kuwait	233,500	31,500	0.21%		Kuwait	180,500	0	0.17%	
	Lebanon	835,043	36,750	0.68%		Lebanon	165,250	1,800	0.16%	
	Saudi Arabia	981,000	0	0.76%		Saudi Arabia	578,000	0	0.54%	
	United Arab Emirates	2,032,075	78,400	1.64%		United Arab Emirates	***	0	0.00%	
	Others	109,000	0	0.08%		Others	672,026	0	0.63%	
	Total	5,338,218	382,266			Total	2,707,976	1,800		
Asia	China	***	0	0.00%		China	***	0	0.00%	
	Hong Kong	1,416,104	0	1.10%		Hong Kong	465,212	62,793	0.50%	
	India	188,461	8,351,886	6.63%		India	231,267	4,135,700	4.11%	
	Indonesia	***	0	0.00%		Indonesia	***	0	0.00%	
	Japan	10,436,233	0	8.10%		Japan	13,281,852	700	12.50%	
	Malaysia	***	0	0.00%		Malaysia	367,659	0	0.35%	
	Philippines	***	***	0.00%		Philippines	43,599	0	0.04%	
	Singapore	461,945	15,456	0.37%		Singapore	403,487	0	0.38%	
	South Korea	1,921,925	0	1.49%		South Korea	1,850,000	0	1.74%	
	Taiwan	801,335	0	0.62%		Taiwan	739,946	0	0.70%	
	Thailand	***	0	0.00%		Thailand	***	0	0.00%	
	Others	762,880	18,943	0.61%		Others	488,851	0	0.46%	
	Total	15,988,883	8,386,285			Total	17,871,873	4,199,193		
New Zealand	New Zealand	Total	174,200	2,100	0.14%	New Zealand	Total	94,600	0	0.09%
	Australia	Total	1,551,637	4,725	1.21%	Australia	Total	516,994	0	0.49%
Africa	Canary Islands	***	0	0.00%		Canary Islands	0	0	0.00%	
	Egypt	469,000	63,000	0.41%		Egypt	321,000	78,750	0.38%	
	South Africa	205,940	0	0.16%		South Africa	246,393	0	0.23%	
	Others	78,250	0	0.06%		Others	0	0	0.00%	
Total	753,190	63,000			Total	567,393	78,750			
Others	Others	Total	0	15,750	0.01%	Others	Total	0	0	0.00%
	TOTAL DELIVERIES	119,481,296	9,294,779	100.00%	TOTAL DELIVERIES	101,732,194	4,517,993	100.00%		

***In Others (Named Countries Received Almonds From Three or More Handlers)

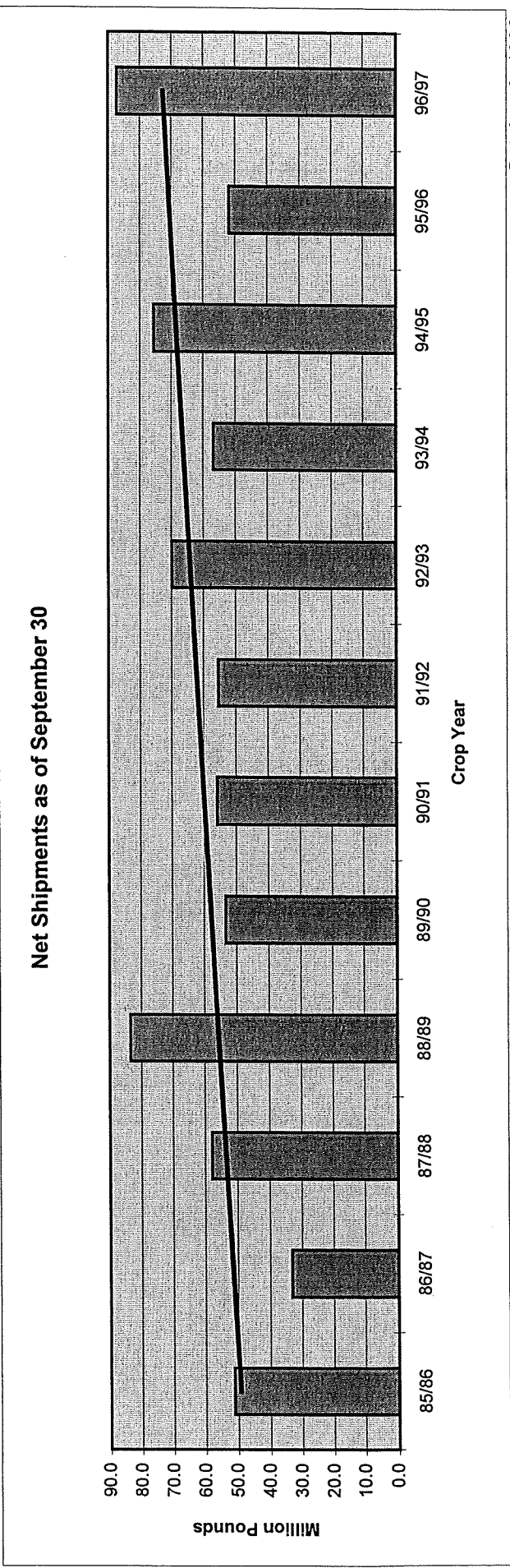
Almond Board of California
Almonds Received By Handlers
 (Kernel Weight)
 Report Period No. 1 - 7/1/96 through 9/30/96

	1996-97 Crop Year		1995-96 Crop Year	
	Total Pounds	% Total	Total Pounds	% Total
	7/1/96 - 9/30/96	Receipts	7/1/95 - 9/30/95	Receipts
MAJOR TONNAGE				
Nonpareil	183,296,949	61.31%	142,619,299	71.76%
Carmel	42,859,524	14.34%	19,982,583	10.05%
Mission	4,670,466	1.56%	2,212,649	1.11%
Price	20,882,839	6.99%	9,798,647	4.93%
Butte	8,556,555	2.86%	4,361,565	2.19%
Neplus	<u>4,227,183</u>	<u>1.41%</u>	<u>2,463,347</u>	<u>1.24%</u>
Subtotal Major Tonnage	<u>264,493,516</u>	<u>88.48%</u>	<u>181,438,090</u>	<u>91.29%</u>
LESSER TONNAGE				
Aldrich	163,807	0.05%	54,895	0.03%
Ballico	0	0.00%	0	0.00%
Bonita	3,297	0.00%	0	0.00%
California	5,391,995	1.80%	2,980,622	1.50%
Carrion	151,314	0.05%	44,262	0.02%
Chips Special	0	0.00%	0	0.00%
Cruz	6,645	0.00%	5,595	0.00%
Davey	1,017	0.00%	0	0.00%
Dotty One	1,083	0.00%	0	0.00%
Drake	15,299	0.01%	27,415	0.01%
Emerald	0	0.00%	0	0.00%
Fritz	489,777	0.16%	114,565	0.06%
Harvey	759,987	0.25%	316,518	0.16%
Hashem	962,373	0.32%	369,435	0.19%
IXL	2,340	0.00%	2,741	0.00%
Jeffries	288,210	0.10%	303,235	0.15%
Jordanolo	437	0.00%	0	0.00%
Kapareil	0	0.00%	0	0.00%
LeGrand	712,568	0.24%	144,650	0.07%
Livingston	155,676	0.05%	84,469	0.04%
Marchini	20,844	0.01%	37,446	0.02%
Merced	3,373,805	1.13%	2,020,385	1.02%
Milo	26,094	0.01%	4,417	0.00%
Mixed & Unknown	2,708,861	0.91%	1,530,165	0.77%
Mono	591,708	0.20%	547,610	0.28%
Monterey	1,502,368	0.50%	152,149	0.08%
Morley	27,010	0.01%	11,940	0.01%
Norman	163,436	0.05%	161,371	0.08%
Padre	935,879	0.31%	286,406	0.14%
Pearl	4,856	0.00%	10,764	0.01%
Peerless-Shelling	2,548,778	0.85%	928,537	0.47%
Peerless-Bleaching	3,347,467	1.12%	2,262,540	1.14%
Queens	0	0.00%	0	0.00%
Ripon	0	0.00%	0	0.00%
Robeson	3,106	0.00%	0	0.00%
Rosetta	5,991	0.00%	3,403	0.00%
Ruby	679,258	0.23%	265,568	0.13%
Sauret	560,984	0.19%	383,044	0.19%
Savana	0	0.00%	0	0.00%
Seedling	9,980	0.00%	0	0.00%
Sonora	4,300,661	1.44%	1,950,596	0.98%
Thompson	3,733,126	1.25%	1,946,123	0.98%
Tioga	6,908	0.00%	11,393	0.01%
Tokyo	88,145	0.03%	22,439	0.01%
Valenta	0	0.00%	0	0.00%
Vesta	12,204	0.00%	0	0.00%
White King	0	0.00%	0	0.00%
Wood Colony	635,718	0.21%	314,466	0.16%
Yosemite	<u>58,362</u>	<u>0.02%</u>	<u>3,832</u>	<u>0.00%</u>
Subtotal Lesser Tonnage	<u>34,451,374</u>	<u>11.52%</u>	<u>17,302,996</u>	<u>8.71%</u>
GRAND TOTAL RECEIPTS	<u>298,944,890</u>	<u>100.00%</u>	<u>198,741,086</u>	<u>100.00%</u>

Almond Board of California

Nonpareil History	85/86	86/87	87/88	88/89	89/90	90/91	91/92	92/93	93/94	94/95	95/96	AVG %
Pounds Received as of 8/31	32.5	36.3	55.6	28.2	58.0	35.2	11.1	117.7	40.6	54.3	34.8	45.8
NP YTD % as of 8/31	12.3%	26.0%	14.4%	8.2%	22.6%	10.3%	4.3%	44.3%	16.3%	15.1%	21.1%	17.72%
Pounds Received as of 9/30	195.4	125.0	275.0	265.7	194.9	246.8	181.8	214.4	200.6	252.7	142.6	208.6
NP YTD % as of 9/30	74.0%	89.6%	71.2%	77.6%	76.0%	72.1%	70.7%	80.8%	80.3%	70.3%	86.3%	77.17%
NP Lbs. Received @ 6/30	264.1	139.5	386.2	342.3	256.5	342.3	257.1	265.4	249.7	359.6	165.3	
NP % Receipts @ 6/30	56.8%	55.4%	58.5%	58.0%	52.5%	52.2%	52.9%	48.6%	51.1%	49.1%	45.1%	52.75%
Total all Varieties @ 6/30	464.7	251.6	659.7	590.0	488.5	656.2	485.9	545.9	488.3	732.7	366.7	

September Shipments	85/86	86/87	87/88	88/89	89/90	90/91	91/92	92/93	93/94	94/95	95/96	96/97
Net Shipments @ 9/30	51.2	33.0	57.9	83.4	53.3	55.8	55.4	69.8	56.8	75.6	51.8	87.3



Handler Receipts History

Percent of Total Crop Received

Month	84/85	85/86	86/87	87/88	88/89	89/90	90/91	91/92	92/93	93/94	94/95	95/96	AVG %
August 31	11.76%	7.14%	14.90%	8.53%	4.84%	11.96%	5.42%	2.33%	22.84%	8.58%	7.50%	9.68%	9.62%
September 30	64.19%	48.94%	71.97%	48.86%	54.86%	49.11%	46.13%	42.84%	65.29%	54.79%	45.37%	54.19%	53.88%
October 31	93.23%	92.87%	93.27%	84.90%	88.76%	81.06%	83.75%	84.91%	91.70%	88.50%	75.17%	92.06%	87.51%
November 30	98.09%	97.35%	96.24%	93.68%	95.98%	95.54%	94.59%	95.21%	97.51%	96.77%	87.45%	98.96%	95.61%
December 31	99.07%	98.43%	97.23%	96.80%	97.63%	97.60%	97.23%	97.82%	98.45%	98.65%	93.31%	99.29%	97.63%
March 31	99.87%	99.48%	98.85%	99.30%	99.24%	99.54%	99.77%	99.57%	99.82%	99.39%	99.23%	99.45%	99.46%
June 30 Lbs.(mil)	586.9	464.7	251.6	659.7	590.0	488.5	656.2	485.9	545.9	488.3	732.7	366.7	100.00%

Almond Shipment History

Percent Shipped Year-to-Date

Month	84/85	85/86	86/87	87/88	88/89	89/90	90/91	91/92	92/93	93/94	94/95	95/96	AVG %
July 31	4.97%	7.13%	8.76%	5.71%	5.60%	5.02%	5.63%	7.57%	5.45%	6.00%	4.78%	9.25%	6.32%
August 31	11.15%	17.83%	18.99%	11.28%	16.01%	15.76%	13.01%	17.12%	13.12%	14.40%	10.85%	20.76%	15.02%
September 30	21.90%	28.49%	29.95%	23.30%	31.97%	26.09%	23.54%	26.97%	26.48%	25.80%	23.24%	31.91%	26.64%
October 31	36.31%	39.87%	45.52%	37.95%	43.89%	37.52%	36.49%	39.46%	38.76%	38.86%	36.86%	42.64%	39.51%
November 30	45.58%	48.56%	55.13%	47.92%	52.93%	45.95%	46.22%	48.75%	47.34%	47.16%	46.59%	51.33%	48.62%
December 31	52.03%	57.99%	64.98%	55.25%	60.95%	53.65%	54.08%	57.56%	56.88%	57.77%	55.82%	59.06%	57.17%
January 31	58.31%	65.42%	70.41%	64.20%	69.10%	60.59%	62.61%	64.76%	65.83%	65.34%	64.58%	66.48%	64.80%
February 28	67.48%	72.86%	75.41%	72.81%	75.25%	66.90%	71.48%	73.37%	73.86%	72.50%	75.14%	73.56%	72.55%
March 31	75.69%	81.34%	82.19%	79.35%	81.89%	75.35%	79.32%	80.36%	81.36%	81.24%	82.50%	80.23%	80.07%
April 30	85.06%	88.33%	87.39%	85.93%	87.91%	82.22%	87.54%	88.72%	88.21%	87.90%	87.44%	86.40%	86.92%
May 31	92.19%	94.36%	93.71%	92.97%	94.17%	91.07%	93.60%	94.43%	93.47%	94.22%	93.35%	93.91%	93.46%
June 30 Lbs.(mil)	398.2	482.3	303.8	483.3	525.2	519.7	534.4	556.5	535.9	498.5	610.9	464.8	100.00%